

Monthly Financials

Vizo Financial Corporate Credit Union

March 2024 Financials



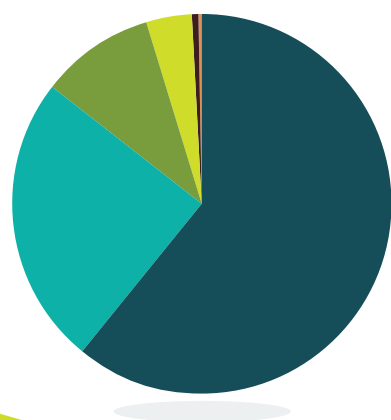
We are pleased to present Vizo Financial Corporate Credit Union's financial statements and supplementary financial information as of March 31, 2024. These pages include information regarding our balance sheet, income statement, asset quality and capital adequacy. We encourage you to share this information with your management team and directors to aid in reviewing the Corporate's financial strength and ongoing performance.

Vizo Financial added \$2,794,795 to retained earnings this month. Our year-to-date net income after PCC distribution for the months ending March 31, 2024, and March 31, 2023, totaled \$6,817,062 and \$26,038,478, respectively. The higher amount for 2023 reflects a recovery of U.S. Central Asset Trust funds that were received in March 2023. Without that recovery, the 2023 year-to-date income would have been \$2,317,707. A summary of our unaudited results is provided below.

Income Statement YTD	March 2024	YTD 2024	YTD 2023
Net Interest Income	\$ 6,145,313	\$ 16,134,150	\$ 11,410,935
Net Correspondent Income	927,035	2,733,263	2,971,140
Gross Operating Income	7,072,348	18,867,414	14,382,075
Operating Expense	(2,819,362)	(8,248,171)	(8,017,198)
Gain/Loss on Sale of Investments	0	0	(25,412)
Gain/Loss on Other Assets/Goodwill	0	0	(176,447)
CUSO Income	16,354	(135,083)	(147,872)
Member Incentive	(600,000)	(1,100,000)	0
Transfer to Accrued Liability	0	0	(1,700,000)
USC Distribution	0	0	23,720,772
Net Income Before PCC Distributions	3,669,341	9,384,160	28,035,919
Less: Equity Transfer for PCC Distribution	(874,546)	(2,567,098)	(1,997,441)
Net Contribution to Equity:	\$ 2,794,795	\$ 6,817,062	\$ 26,038,478

Our balance sheet continues to be a blend of cash, primarily held at the Federal Reserve Bank, and a variety of high-quality and highly-rated investments.

Credit Quality Book Value as of March 31, 2024



- \$ 4,492 - Federal Reserve
- \$ 23 - CU/Bank Cash Holdings
- \$ 1,807 - U.S. Gov't Guaranteed
- \$ 10 - CUSOs
- \$ 719 - U.S. Gov't Agency
- \$ 6 - Member Loans
- \$ 295 - Asset-Backed Securities (AAA)
- \$ 4 - FHLB Stock

* All figures in the charts above are in millions.

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Earnings Margin	YTD 2024	YTD 2023
Return on Average Assets	5.308%	4.266%
Interest/Dividend Expense	-4.276%	-3.439%
Net Interest Margin	1.032%	0.827%
Net Correspondent Service Income	0.175%	0.215%
Operating Expenses	-0.528%	-0.581%
Gain/Loss on Sale of Investments	0.000%	-0.002%
Gain/Loss on Other Assets/Goodwill	0.000%	-0.013%
CUSO Income	-0.009%	-0.011%
USC Distribution	0.000%	1.720%
Accrued Liability/Member Incentive	-0.070%	-0.123%
PCC Distributions	-0.164%	-0.145%
Net Margin	0.436%	1.888%

Capital Adequacy	March 2024	March 2023	Adequately / Well Capitalized
RUDE + Acquired Equity Capital/12-Month Average Net Assets	6.52%	5.71%	N/A
Tier 1 (Leverage) Capital/12-Month Average Net Assets	10.23%	9.26%	4% 5%
Total Capital/12-Month Average Net Assets	10.38%	9.40%	N/A
Tier 1 Capital/12-Month Average Risk-Weighted Assets	123.28%	65.82%	4% 6%
Total Capital/12-Month Average Risk-Weighted Assets	125.08%	66.84%	8% 10%

Total Capital	\$ 578,702,997	\$ 546,175,876
Tier 1 (Leverage) Capital	\$ 570,377,863	\$ 537,846,490
Tier 2 Capital	\$ 8,325,134	\$ 8,329,386
Monthly Average Net Assets (DANA)	\$ 6,897,709,125	\$ 5,258,294,160
Year-to-Date Average Assets	\$ 6,287,796,383	\$ 5,594,529,146
Average 12-Month Assets	\$ 5,573,777,952	\$ 5,808,308,878

The table below shows trends in asset measures, member activity and retained earnings over the past four months.

Ending Balances	Dec. 2023	Jan. 2024	Feb. 2024	Mar. 2024
Corporate Assets	\$ 6,042,910,980	\$ 5,723,155,517	\$ 6,551,820,367	\$ 7,475,085,710
Daily Average Net Assets	\$ 5,581,053,591	\$ 5,869,104,841	\$ 6,096,575,182	\$ 6,897,709,125
Daily Average Net Assets YTD	\$ 5,400,461,142	\$ 5,869,104,841	\$ 5,982,840,011	\$ 6,287,796,383
12-Month Rolling DANA	\$ 5,400,461,142	\$ 5,346,093,382	\$ 5,437,160,038	\$ 5,573,777,952
Investments	\$ 2,812,643,557	\$ 2,805,623,190	\$ 2,872,211,371	\$ 2,839,043,864
Loans to Members and Third Parties	\$ 34,585,561	\$ 49,796,730	\$ 12,175,923	\$ 6,203,679
Member Shares	\$ 4,673,542,129	\$ 4,343,267,083	\$ 5,170,696,413	\$ 6,083,628,536
Reserves & Undivided Earnings	\$ 356,533,919	\$ 358,144,259	\$ 360,556,185	\$ 363,350,980

Balance Sheet

Assets	March 2024	March 2023
Investments:		
Investment in CUSOs	\$ 9,753,511	\$ 9,919,050
Investment in CLF - Stock	0	0
Investment in FHLB - Stock	4,230,100	3,370,400
Federal Reserve	4,492,204,142	2,401,846,882
Bank and Credit Union Deposits	23,407,499	15,250,551
Asset-Backed Securities - Non-Mortgage	294,826,122	405,100,516
U.S. GSE Securities - Notes	79,656,981	79,237,880
U.S. GSE Securities - CMO	535,827,455	550,749,405
U.S. GSE Securities - MBS	97,060,215	460,384
U.S. Gov't. Agency Securities - GNMA	87,118,682	19,780,113
U.S. Gov't. Agency Securities - SBA	1,583,485,166	1,860,954,955
Corporate Bonds	0	29,910,570
U.S. Treasuries	123,678,135	461,791,568
Loans	6,203,679	45,335,955
Receivables	57,912,611	47,777,792
Accrued Income/Prepaid Expense	32,728,642	28,815,106
Fixed Assets	5,743,716	7,577,248
Goodwill	0	0
Other Assets	41,249,056	39,590,203
Total Assets	\$ 7,475,085,710	\$ 6,007,468,577
Liabilities & Equity	March 2024	March 2023
Other Liabilities	\$ 63,582,026	\$ 75,059,845
Dividends/Interest Payable	7,335,617	658,492
Accounts Payable	1,657,571	58,559
Notes Payable	750,000,000	500,000,000
Shares	5,789,599,330	4,390,908,758
Certificates	294,029,205	511,875,157
Total Shares	\$ 6,083,628,536	\$ 4,902,783,915
Non-Perpetual Capital Accounts (NCA)	8,332,575	\$ 8,505,410
Perpetual Contributed Capital (PCC)	216,780,393	\$ 216,112,699
Reserves & Undivided Earnings	340,788,981	\$ 309,090,841
Equity Acquired in Merger	22,562,000	\$ 22,562,000
Accumulated Other Comprehensive Loss	(19,581,988)	\$ (27,363,184)
Total Equity	\$ 568,881,961	\$ 528,907,765
Total Liabilities & Equity	\$ 7,475,085,710	\$ 6,007,468,577

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Liquidity Position

Liquidity as of March 31, 2024

Total Available Liquidity Sources	\$ 7,353,726,383
Total Liquidity Uses	\$ (750,000,000)
Net Available Liquidity	\$ 6,603,726,383

Interest Rate Risk

Base/Current Rate Environment		Regulation 704 Operating Level	
Net Economic Value (NEV):	\$ 575,586,753	Base Plus	
NEV Ratio:	7.7%		
Up 300bps Rate Environment		Regulation 704 Limits (+300 bps)	
Net Economic Value (NEV):	\$ 539,539,488	Min Value:	\$ 460,469,402
NEV Ratio:	7.3%	Min Value:	2.00%
Percentage Change:	-6.3%	Max NEV Fluctuation:	-20.00%
Down 300bps Rate Environment			
Net Economic Value (NEV):	\$ 604,547,008		
NEV Ratio:	8.0%		
Percentage Change:	5.0%		

Required Credit Analysis Under Regulation 703

Except for investments that are issued or fully guaranteed as to principal and interest by the U.S. Government or its agencies, enterprises or corporations or fully insured (including accumulated interest) by the National Credit Union Administration or the Federal Deposit Insurance Corporation, you must conduct and document a credit analysis of the issuing entity and/or investment before you purchase the investment. You must update the analysis at least annually as long as you hold the investment.

Retain this report as part of the credit analysis required under Regulation 703.

Financial Soundness Report

Our highest priority will remain the financial strength and safety of the organization and transparency in the reporting of our financial condition. We are grateful to our members for their continued support and for the trust you place in us. If you have any questions, please do not hesitate to contact us.

Fred Eisel, President & CEO
Mark Brown, SVP/CFO

For more information concerning the content in this unaudited financial report, please contact Vizo Financial at (800) 622-7494.



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