



DEFENSESTORM
THE BEST OFFENSE.

Introduction to DefenseStorm

For the members of Vizo Financial Corporate
Credit Union



Agenda

- 01** Welcome Vizo Financial Corporate Credit Union Members
- 02** Vizo Financial and DefenseStorm
- 03** DefenseStorm overview
- 04** High level platform demo

Vizo Financial and DefenseStorm

- Chose DefenseStorm for Threat Surveillance with 7x24x365 Cyber Threat Operations in September 2020.
- At the same time, entered into a referral agreement to enable all Vizo Financial Corporate Credit Union members to acquire services from DefenseStorm at a discount.
- Added Endpoint Detection & Response in February 2022
- Signed a 3-year renewal and added Advanced Reporting in September 2023



Introduction to DefenseStorm



The Data Doesn't Lie About Cyberthreats

A credit union averages
90 million potential
cyber events **every day**

\$6.1M

Avg. total cost of data breach

46%

Breaches involved PII

70%

Significant/very sig. business disruption

88%

Still recovering from the data breach



High value
ASSETS

Complex
TECHNOLOGY

Constrained
RESOURCES

Burdensome
REGULATIONS

Community
RESPONSIBILITY

Cyberthreats
change constantly



External
Threat Actors

Treat cyber as a
**risk management
issue**



Internal
Business Factors



There is a better way
to protect your credit union and members

The Better Way with DefenseStorm



EFFECTIVENESS

- Threat hunting
- Enable growth
- Prevent money loss

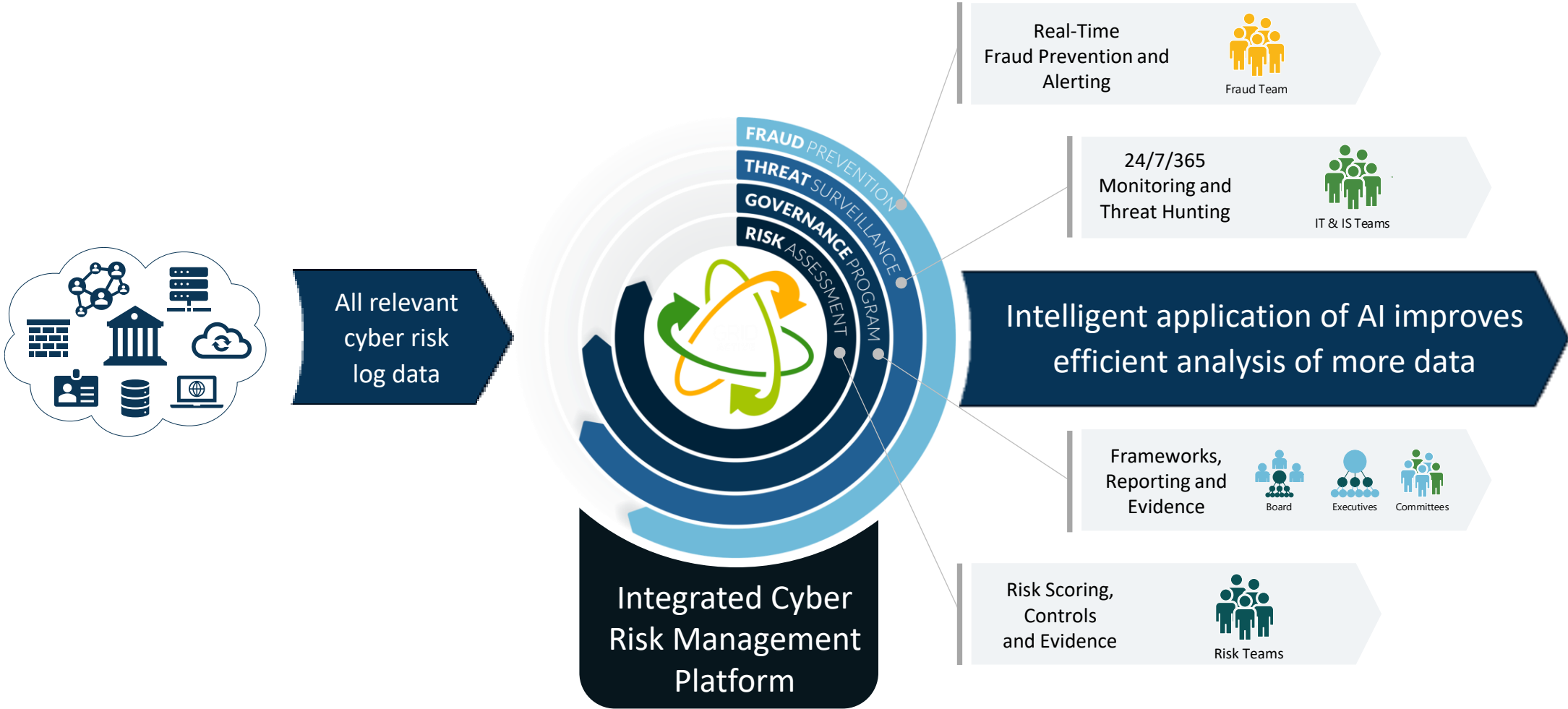


EFFICIENCY

- Automation
- Resource utilization
- Reporting

**Better protect
your credit union
and members**

Our Integrated Platform Puts Your Data to Work



DefenseStorm's Cyber Risk Management Solutions

DefenseStorm helps financial institutions achieve Cyber Risk Readiness
Through a platform, products and services that are built for banking
In service to developing a community of trust so we can thrive together

The GRID Active platform enables effectiveness and efficiency synergies across the products

Risk Assessment

- Simplify the risk assessment process and gain a real-time, continuous view of the risk profile.
- Automate evidence collection to help evaluate control effectiveness
- Real-time monitoring and reporting on the risk management program

Governance Program

- Streamline governance and monitoring activities
- Automate evidence collection to support relevant, built for banking frameworks
- Real-time monitoring and reporting on program effectiveness

Threat Surveillance

- Increase efficiency and effectiveness of cyber threat detection
- Manage cyber risk through a built for banking approach to cybersecurity
- Elevate cyberthreat protection through a community approach

Fraud Prevention

- Mitigate fraud risks with proactive detection and response mechanisms
- Enhance efficiency by streamlining processes and increasing productivity
- Improve the end-customer experience by reducing friction during digital transactions

THE ONLY SOLUTION BUILT FOR CREDIT UNIONS

Change is good for business, but it opens the door to cyber risk. Credit unions must evaluate this risk like they do all their financial risks.

Your unique operating environment, including valuable assets, complex technologies, burdensome regulations, a drive for efficiency, and a fiduciary responsibility to local communities, require an approach that is built for banking.

DefenseStorm is your ally in the fight. Our Cyber Risk Management products and services integrate risk, governance, security, and fraud into a single platform designed specifically for credit unions.

With DefenseStorm, credit unions like yours achieve *cyber risk readiness*, the confidence you're staying ahead of cyber criminals even in the face of change.

BUILT BY CREDIT UNIONS

Our built for banking solutions were developed with credit unions including Frontier Credit Union, Canvas Credit Union, and Dexsta FCU. After ten years, 175 financial institutions trust DefenseStorm to keep them cyber risk ready.

FUNDED BY CREDIT UNIONS



More than 100 credit unions and CUSOs

LOVED BY CREDIT UNIONS

Our on-going commitment has allowed us to develop a loyal base of satisfied customers. DefenseStorm has a Retention Rate of 97% and a Net Promoter Score (NPS) of 78.

ENGAGED BY TRUSTED CREDIT UNION PARTNERS

We're active with thought leadership, informational sessions, and peer group panels designed to educate banks and credit unions.



FS-ISAC
Affiliate

Demo of GRID Active from DefenseStorm

DEFENSESTORM

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For more information on how Vizo Financial and DefenseStorm's partnership can help your credit union with your cyber fraud and security needs, please contact a corporate account manager at accountmanagers@vfccu.org.